

A man with short dark hair, wearing a dark blue shirt, is focused on working on a large, complex industrial machine. The machine has various components, including pipes, wires, and mechanical parts. The background is slightly blurred, showing more of the industrial environment. The overall lighting is warm and professional.

Cibës Lift Group

A global company with Swedish roots

Corporate Presentation 2025

BRINGING PEOPLE TOGETHER

ZERO HARM TO PEOPLE

Safety First

The health and safety of our employees, customers, and partners is our top priority and a prerequisite for our business.



Emergency exit



Assembly point



Emergency
number



Alarm



Protective
equipment



Psychological
safety



We create lift solutions for greater comfort and joy in life

Cibes Lift Group was established in 2008, but the story of Cibes begins back in 1947. We are best known for our space-efficient, modular lifts that are quick and easy to install, but we also offer conventional lifts. Thanks to our strong capacity for innovation, wide product range and flexible design concepts, we can offer lift solutions that adapt to the requirements of private, public, and commercial environments. We provide sales, installation, maintenance, and modernization services through our global network of subsidiaries and partners. Cibes is headquartered in Gävle, Sweden, and has production units on three continents.

Number of employees

~1 800

Direct presence in

20 countries

+50 000

Delivered lifts
2018–2024

CUSTOMER SEGMENTS & MAIN DRIVERS FOR PURCHASES



Privata hem

- Aesthetics and design
- Convenience and accessibility



Public and commercial buildings

- Technical requirements and design
- Accessibility requirements and standards
- Operational reliability

BRANDS

Cibes Lift Group has a broad brand portfolio. Our global direct sales and distribution brands are Cibes and Kalea Lifts, but we also own a number of local brands such as Antera Lifts and Gravitel Lifts in Asia and Symmetry in North America. Our mix of global and local brands allows us to differentiate our offering, and cover more customer categories, from standard to luxury lifts.

PEORIA, USA
Production, R&D

GÄVLE, SVERIGE
Head office, Production, R&D

JIAXING, KINA
Production, R&D

GDANSK, POLEN
Production

Cibes Lift Group

Global presence on three continents

Cibes Lift Group is a leading player with a comprehensive and worldwide operations and supply chain with local manufacturing on three continents - Europe, North America and Asia.



Distributors

+270

Net sales

3 562 MSEK

Showrooms¹⁾

+160

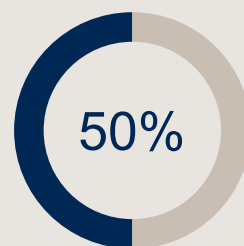
Sales to

>70 countries

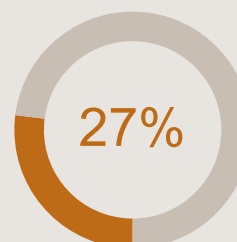
¹⁾ Own and through distributors.

Share of net sales

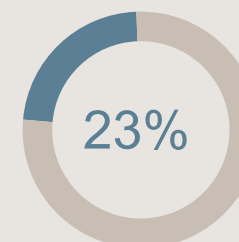
Europe and Africa



Asia, Middle East,
and Oceania



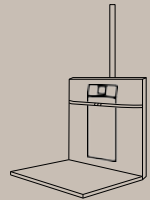
North and South America



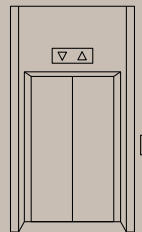
Our offering



Cabin lifts



Platform lifts



Conventional lift solutions

After sales



Service contracts



Extended warranty



Spare parts & modernization

Flexible and space-efficient lift solutions with a focus on design, functionality, quality, and comfort.

Space-saving cabin lifts and platform lifts

Customized lifts with high-cost efficiency, designed for space-constrained buildings of up to five stories.

(Speed 0.15 m/s)

Customized conventional lift solutions

Customized conventional lift solutions for space-saving installations in buildings of up to nine stories.

(Speed 0.5–1.0 m/s)



Share of total revenue

84%

New sales

16%

After sales

Cibės Lift Group



Bringing people together

We offer products and services that build bridges between people for increased comfort and joy in life.

OUR PURPOSE AND CORE VALUES

‘Bringing people together’

That’s what it’s all about. We offer products and services that build bridges between people for greater comfort and joy in life.

Core values



Personal commitment

We are dedicated to creating an open and inclusive work environment where everyone contributes and feels a personal commitment to our continuous development.



Professional attitude

In our organization, we provide support and structures that empower every employee to take great responsibility in their role and drive improvements at all levels of the Group.



Progressive mindset

Quality throughout the value chain is the guiding principle for our business. To ensure quality, we are constantly developing new proactive and solution-oriented working methods.



Cibes history

Our passion for innovation is part of our heritage

Our history begins in 1947, when civil engineer Bertil Svedberg founded Cibes. Bertil's passion for continuous innovation is an integral part of our heritage. It is an important part of our corporate culture and drives our efforts to develop the lift solutions of tomorrow.



1947

Cibes is founded by Swedish engineer Bertil Svedberg.



1970s

We launch our first screw-driven lift

2000s

Acquisition of subsidiaries Axess4All, Kalea Lifts, Aesy Liften, and NTD Lifts.

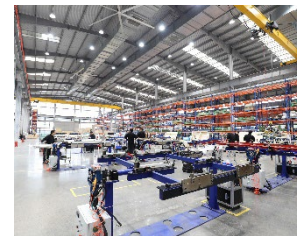


2010s

We begin to **explore the potential of the Chinese market**. Subsidiaries in Finland, Belgium, Hong Kong, Norway, China, Spain, and France are established. **In 2012** the factory is moved from Järbo to Gävle.

2018

We reach 1 BSEK in net revenue for the first time with 200+ partners in 50 countries.

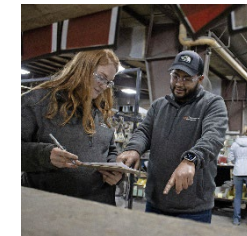


2020

Expansion to USA. A new production unit is **established in Jiaxing, China**. **New products** are introduced to the markets.

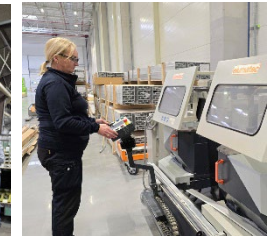
2021

Acquisitions in Norway and USA. We reach **1,9 BSEK** in net revenue.



2022

Acquisitions in USA, UK and France. A new production unit is **established in Illinois, USA**. We reach **2,8 BSEK** in net revenue.



2024

Acquisitions continues in USA. A **new production unit** for components is established in Gdansk, Poland. We reach **3,6 BSEK** in net revenue.

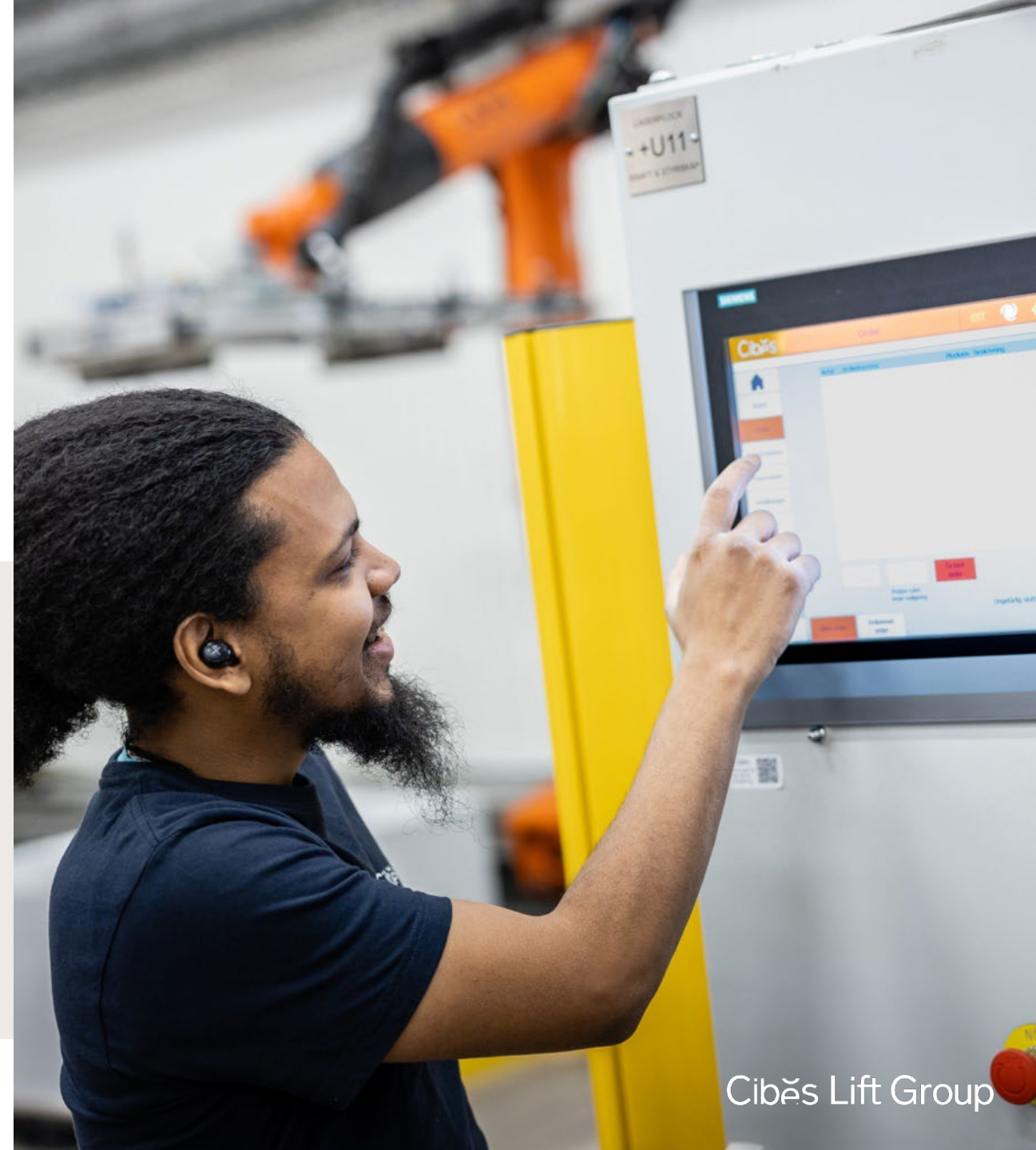
Strategic objectives

Our business is supported by strong macro trends, and our unique business model with local presence around the world and control over the entire value chain enables us to capture the full potential of an attractive niche market.

Growth

Profitability

Capital efficiency



OUR STRATEGIC MOTOR

The Cibes Way



'The Cibes Way' covers all parts of the group, which includes our core processes as well as strategic areas such as sustainability, digitalization, modularization, and finance. By sharing established practices, we can utilize the innovative power within the organization and make improved processes and tools available throughout the company and accelerate improvement.



Our employees are our most important resource. Experience, knowledge, and objectives are shared globally through The Cibes Way.



A global distributor network

We sell lifts in more than 70 countries, and the demand for smart, vertical lift solutions is only growing. We have direct sales offices in 20 countries and a network of approximately 270+ certified distributors spread across all continents.



Acquisitions

Cibes Lift Group has a clear and ambitious acquisition strategy focused on strengthening our presence in both existing and new markets around the world.

Customer segments

Our lift and elevator solutions fit the requirements and needs of our customers within three different segments: Private homes, Public buildings, and Commercial properties.

Private homes

Public buildings

Commercial properties

Space-efficient lift solutions

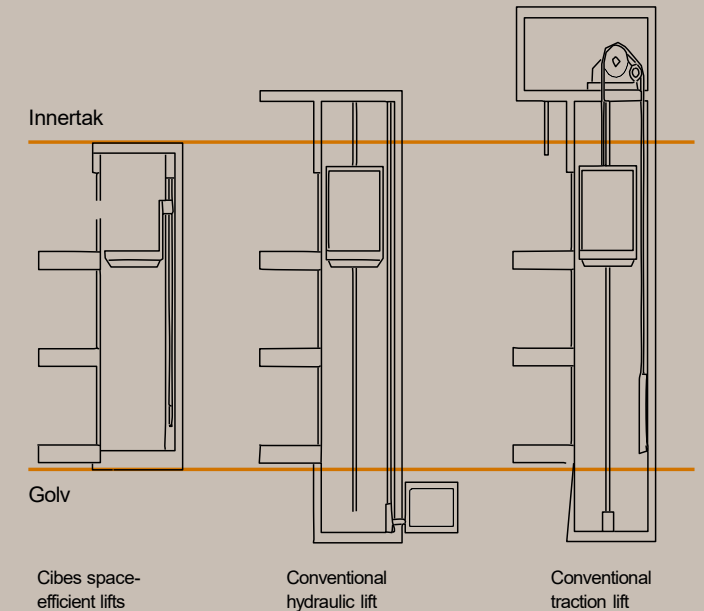
The installation of Cibes lifts requires fewer and less extensive building adaptations compared to conventional lift solutions, which is an advantage both from a cost and environmental perspective.



Cibes space-efficient products can be easily installed in their own shaft in an open atrium, in the middle of a staircase, through the floor, or outdoors directly adjacent to the building.

Comparison with conventional lifts

Cibes lifts are much more space-efficient than conventional lifts. Thanks to our compact, machine room less construction, there is no need for extra space above or beneath the lift.



Sustainable modular concept

Cibes concept of standardized, ready-made modules allows for fast and smooth lift installation, as well as easy and resource-efficient customization. It also makes it easier to continuously update our lifts to maximize their life span.



Cibes lifts are made of standardized modules to reduce environmental impact and waste. This also results in other advantages:

Fast manufacturing and delivery

Space-efficient transport

Short installation time

Reduced labour costs

Flexibility for different customer needs



Cibes lifts can match any environment without compromising on safety, accessibility or ease of use.



Service and modernization

We want to take responsibility for the performance and environmental impact of the lift throughout its life cycle. Together with our global network of certified partners, we offer:

Lift installation

Maintenance contracts

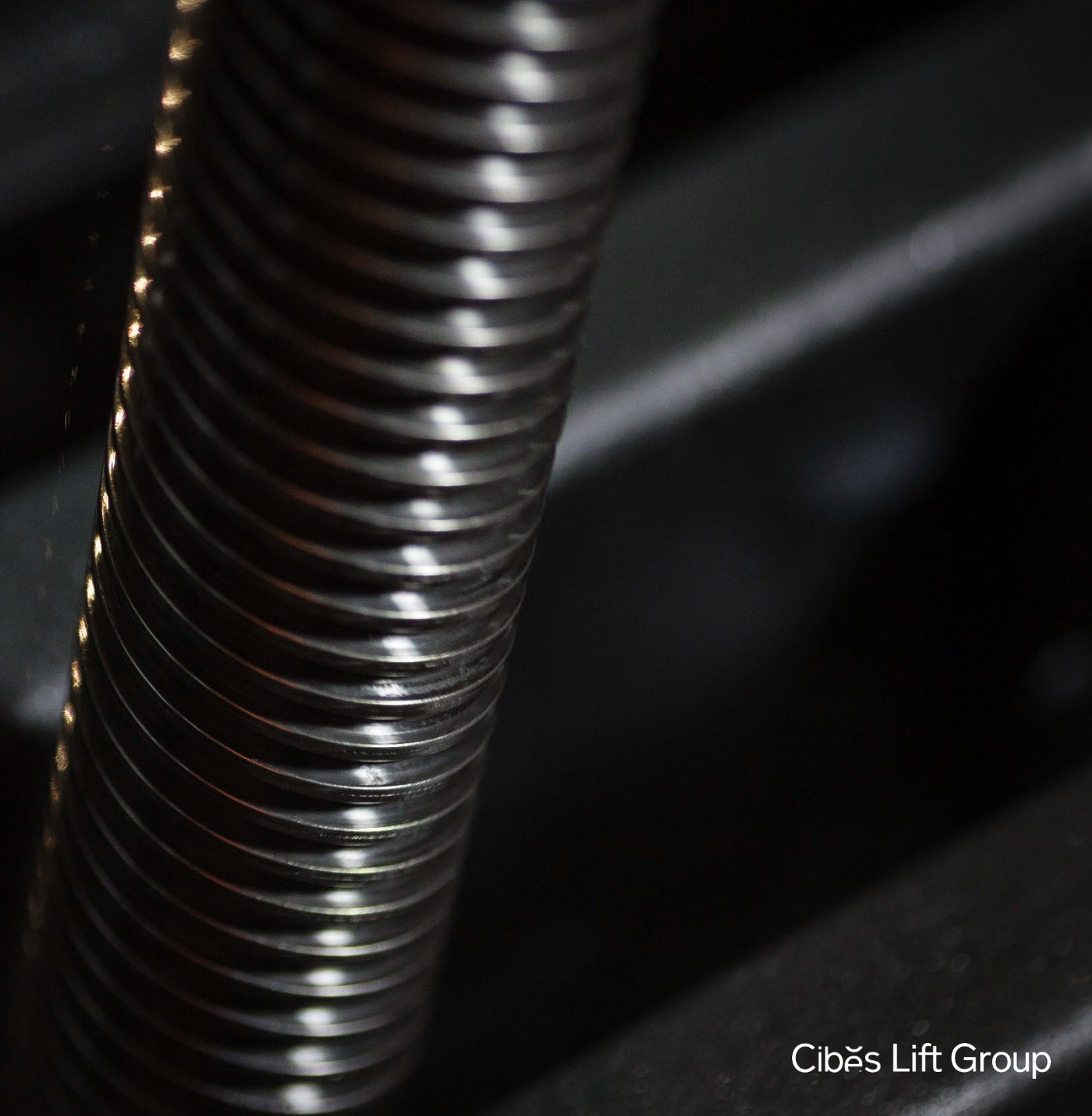
Modernization

Spare parts



A screw makes the difference

A screw-driven lift has a simple but ingenious system of ascent. The platform or cabin of the lift is attached to a drive nut that moves up and down the screw and is powered by an electric motor. The screw-and-nut drive is a very safe and reliable system that has a long service life when properly maintained. The secret to its longevity is its simplicity.



Focus on research and innovation

Our success is built on collaboration between our three regional research and development teams in Sweden, China, Poland and USA.

In 2024 we invested:

53_{MSEK}

in research and innovation

1,5%

of total net revenue

Sustainability

We are committed to reducing the environmental impact that our products and services have on the planet. We stand firm in our commitment to safety, ethical practices, environmental responsibility, and principles of the circular economy. We strive for innovation and continuous improvement to meet today's challenges and future-proof our business..

Safety

Business

Planet

People

Ethics





No one should be injured in the workplace

The health and safety of our employees, customers, and partners is our highest priority and a prerequisite for our activities. We therefore work on an ongoing basis to create a genuine safety culture in everything we do: our products, services, and our behaviors and attitudes.

Our employees

The knowledge and commitment of every employee is the foundation of our success. We aim to create an environment where everyone can thrive and get access to the tools and support they need to grow and reach their full potential.



Share of managers

38% **62%**

Women

Men

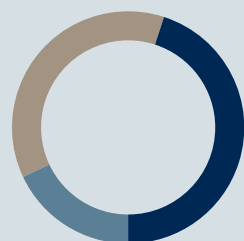
Share of employees

28% **72%**

Women

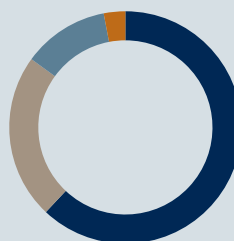
Men

Geographic distribution



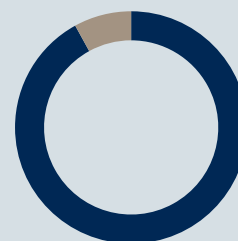
● Europe and Africa 45%
● North and South America 18%
● Asia, Middle East & Oceania 12%

Employees by function



● Production 62%
● Sales 23%
● Administration 12%
● Development 3%

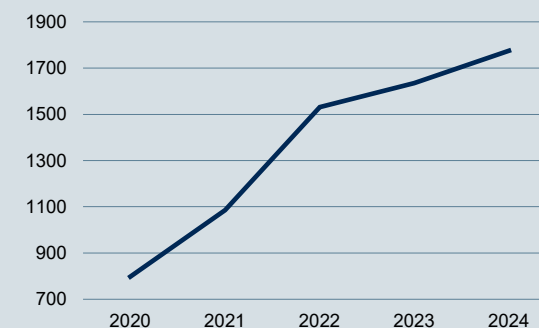
Type of employment



● Permanent positions 92%
● Temporary positions 8%

Number of employees 2024

1 775



REFERENCES

Installed lifts around the world

Luxury villa, in Hanoi, Vietnam

Cibes Air platform lift in a metallic beige finish, installed in the staircase of a luxury villa in Hanoi. The glazed side of the shaft lets the light through and makes the lift feel spacious and airy.



Historic building, Newport, RI, USA

Symmetry LULA (Limited Use/Limited Application) elevator installed in the historic 1903 Audrian Building. The design of the lift has been tailored to blend in perfectly with the surrounding architecture.

Modern townhouse in Shanghai, China

The Ascenda is a cabin lift with a stylish and space-saving design, awarded with an iF design award in 2025. Thanks to its shaftless design, the lift only takes up space on the floor where the cabin has landed.



Historic water tower in Utrecht, the Netherlands

Cibes A5000 platform lift, installed in an old water tower in Utrecht that has been converted into luxury housing. The lift has been installed in a 400 m² multi-story apartment, in a site-built concrete shaft, and features a fully customized door design.

Modern luxury villa in Helsinki, Finland

Cibes Air platform lift installed in a newly built villa decorated in a Scandinavian minimalist style. The top of the lift shaft has been adapted to join perfectly with the elegant, sloped ceiling.



Office building in Stockholm, Sweden

The lobby of the office building Uarda 7 in Solna, Stockholm, is equipped with a Cibes A5000. The platform lift has been encased in natural stone and the gate on the upper level preserves the open and airy feel.

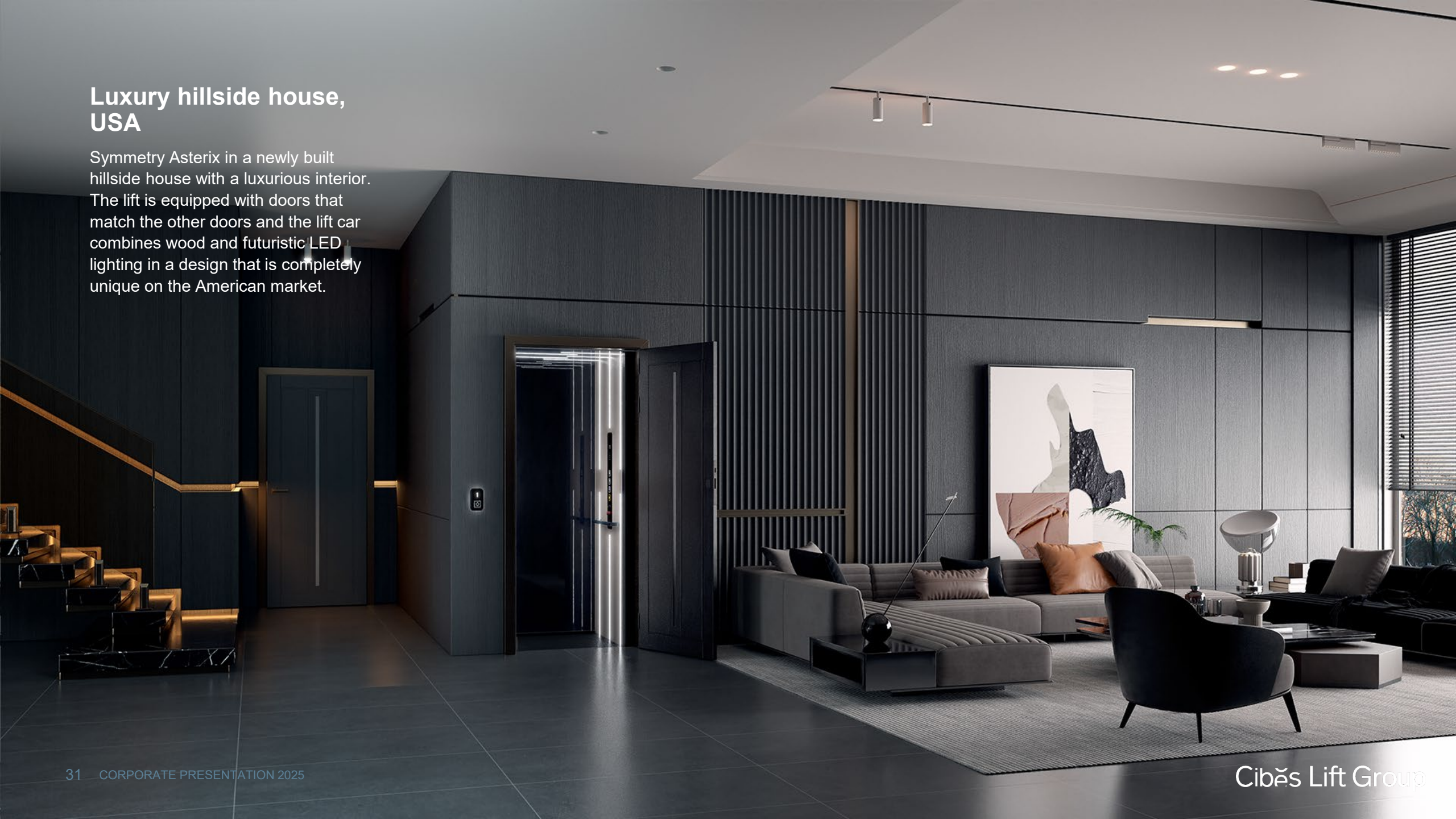
Newly built luxury villa in Helsinki, Finland

Cibes Cloud installed in the staircase of a newly built villa, decorated in a Scandinavian style with luxury materials. The design of the platform lift has been adapted to match the interior perfectly - from the choice of colours to the elegant, space-saving saloon doors.



Luxury hillside house, USA

Symmetry Asterix in a newly built hillside house with a luxurious interior. The lift is equipped with doors that match the other doors and the lift car combines wood and futuristic LED lighting in a design that is completely unique on the American market.





Private villa, Dubai

Cibes Air with a glazed shaft and panoramic doors, installed in a private, luxury villa in Dubai. The platform lift is placed in the middle of the impressive, curved staircase and blends in seamlessly with the interior design.

Converted church in Battel, Belgium

When the church was converted into a microbrewery, a Cibes A5000 was chosen to make the mezzanine level of the resto-bar accessible. The grey colour of the platform lift blends seamlessly with the loft structure and the gate preserves the open and airy feel of the top floor.



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